The Effect of the China Connect

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Conference on China and World Economy Under the Cloud of Trade Disputes: New Challenges

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^{*} The views expressed here are solely our own and should not be interpreted as reflecting the views of the Board Governors of the Federal Reserve System or of any other person associated with the Federal Reserve System.

Roadmap

- Introduction
- Institutional Details
- 3 Theoretical Motivation and Hypothesis Development
- Data
- **5** Empirical Results
- 6 Conclusions

Two views about opening capital markets to foreign investors

Motivation

Introduction

- Two views about opening capital markets to foreign investors
 - Efficient allocation (e.g. Chari and Henry 2004, 2008, Bekaert, Harvey and Lundblad 2005, Gupta and Yuan 2009, Larrian and Stumpner 2017)
 - ★ cost of capital falls
 - ★ investment booms
 - ★ growth rate increases

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 - ★ sudden stop episodes
 - ★ global financial cycle

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- Related policy discussion on the effectiveness of capital controls
 - e.g. IMF (2012), Erten, Korinek, and Ocampo (2019), Rebucci and Ma (2020)
- The empirical effect of capital controls is mixed
 - measurement issue; need a "shock" to capital controls

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Why China Connect?

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- rich firm-level heterogeneity

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- benefits: more financial integration (risk-sharing)
 - financing costs (lower)
 - ▶ investment boom
 - profitability (higher)

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 - profitability (higher)
- costs: under the influence of Global Financial Cycle



- ★ cost of funding channel (risk free rate + risk-premium)
- ★ connect creates a "hole" in the overall "wall" of capital controls

Contribution to the Literature

- Effects of capital account liberalization
 - e.g. Henry (2000a,b, 2003), Bekaert, et al. (2005), Chari and Henry (2004, 2008), Quinn and Toyoda (2008), Mitton (2006), Gupta and Yuan (2009), Moshirian, Tian, Zhang and Zhang (2020), etc.
- Global financial cycles and intl transmission of monetary shocks
 - e.g. Rey (2015), Miranda-Agrippino and Rey (2019), di Giovanni et al. (2017), Cerutti et al. (2019), Han and Wei (2018), etc.
- Effects of capital controls
 - e.g. Lorenzoni (2008), Jeanne and Korinek (2018), Forbes et al. (2015), Ostry et al. (2012), Erten, Korinek, and Ocampo (2019), Rebucci and Ma (2020) etc.
- Literature on China Connect
 - e.g. Xing, Xu, Zheng and Zhang (2018), Liu, Wang, and Wei (2018), Bian, Chan, and Shi (2020), etc.
- Corporate investment and macro/global uncertainty • e.g. Ottonello and Winberry (forthcoming), Husted-Rogers-Sun (2019)

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The China Connect

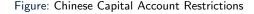
Important equity market liberalization of the Chinese market in mid-2010's

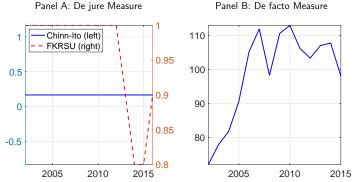
- Shanghai-Hong Kong Stock Connect announced April 2014
 - ▶ implemented in Shanghai exchange in Nov. 2014
 - extended to the Shenzhen exchange in Dec. 2016.
- Allows investors in mainland China and Hong Kong (including non-Chinese) to trade eligible stocks listed on the other market
 - transactions cleared through the exchange in home market
 - ▶ any foreign investors + domestic investors with at least 0.5 million RMB
 - aggregate quotas imposed daily and short selling forbidden.
- Clean identification (connected v.s. unconnected firms)

Unique Feature of the China Connect

The China Connect is a unique setting because

- Only a set of stocks can be traded.
- Overall Chinese capital controls policy remained in place.
- Very carefully designed policy experiment,
 - ► gradual approach as in Song and Xiong (2018)





Institutional Details: Selection of Firms

- Eligible Securities for Northbound Trading under Shanghai Connect
 - ▶ All the constituent stocks of the SSE 180 Index and the SSE 380 Index
 - All the SSE-listed A shares that are not included as constituent stocks of the relevant indices but which have corresponding H shares listed on SEHK (A-H dual listed)
 - EXCEPT
 - ★ SSE-listed shares which are not traded in RMB;
 - SSE-listed shares which are under risk alert (shares of "ST companies, "*ST companies and shares subject to the delisting process under the SSE Rules)
- Eligible Securities for Northbound Trading under Shenzhen Connect
 - All the constituent stocks of the SZSE Component Index and the SZSE Small/Mid Cap Innovation Index which have a market capitalization of not less RMB 6 billion
 - ► all the SZSE-listed A shares which have corresponding H shares listed on SEHK (**A-H dual listed**)
 - EXCEPT
 - ★ SZSE-listed shares which are not traded in RMB
 - * SZSE-listed shares which are under risk alert
- NOTE: Eligible securities will be included and excluded based on the adjustments made to the indexes.

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Theoretical Framework

- The neoclassical approach to investment (see Chari and Henry (2008))
 - Marginal product of capital = Cost of funding

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After the Connect,

$$\underline{E[f_i'(k_i^*)]} = E[R_{it}^*]$$
(3)

$$E[R_{it}^*] = \underbrace{r^*}_{\text{Common check}} + \underbrace{\gamma^* \text{cov}(r_i, r_W)}_{\text{Common check}}$$
(4)

Common shock Firm-specific risk premium

Effect of China Connect

Expanded market access effects: benefits

Stock prices

$$\Delta E[R_i^*] \qquad \equiv E[R_i] - E[R_i^*] \\ = r - r^* + \underbrace{\gamma \mathsf{DIFCOV}_i}_{\mathsf{Risk-sharing}} + \underbrace{(\gamma - \gamma^*) \mathsf{cov}(r_i, r_W)}_{\mathsf{Difference in investors' risk-aversion}$$

where $\mathsf{DIFCOV}_i = \mathsf{cov}(r_i, r_M) - \mathsf{cov}(r_i, r_W)$.

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Investment rates

$$\Delta E[f_i'(k_i^*)] = r - r^* + \gamma \mathsf{DIFCOV}_i + (\gamma - \gamma^*) \mathsf{cov}(r_i, r_W)$$

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Additional effects of the Connect: costs

- Global Financial Cycle affects r^* and γ^* , and thus investment.
- Cost of funding channel

$$E[f_i'(k_i^*)] = E[R_{it}^*] = \underbrace{r^*}_{\text{Common shock}} + \underbrace{\gamma^* \text{cov}(r_i, r_W)}_{\text{Firm heterogeneit}}$$

Empirical Results

Hypothesis

Firms included in the Connect experience positive effects upon inclusion, such as higher stock prices and investment compared to firms left out of the program. Moreover, these effects are stronger for firms with a higher risk-sharing measure (i.e. a higher DIFCOV;) and a higher covariance term with the global market (i.e. a higher $cov(r_i, r_W)$).

Hypothesis

Firms included in the Connect program become more sensitive to external shocks than unconnected firms, after the Connect. Moreover, firms with relatively higher sensitivity to the global market (i.e., higher $cov(r_i, r_W)$) in the Connect program have more sensitive investment expenditures to external shocks after the Connect.

Empirical Approach: Diff-in-Diff

Test for benefits: (stock price; investments; other outcomes)

$$Y_{it} = \alpha + \beta_0 * \mathsf{Connect}_i + \beta_1 * \mathsf{DIFCOV}_i + \beta_2 * \mathsf{Connect}_i * \mathsf{DIFCOV}_i + \mathsf{Control}_{it} + \varepsilon_{it}$$

Test for costs: augmented version of the standard investment-Q specification.

$$Y_{it} = \alpha_i + \alpha_s + \beta_1 \mathsf{Connect}_{it} + \beta_2 \mathsf{MPS}_t^{\mathsf{US}} + \beta_3 \mathsf{MPS}_t^{\mathsf{US}} \times \mathsf{Connect}_{it} + \Gamma Z_{it} + \varepsilon_{it}$$

Quarterly-frequency regression: 2002-2019

- We control for firm fixed effect and year fixed effect
- Firm-level and macro-level control
- Standard errors at firm and year level

Careful attention to selection issues

Battery of robustness

Data Sources

U.S. Monetary Policy Shock

- (Sum of) Target, FG, and LSAP surprises from Rogers, Scotti, Wright (2018)
- Surprises in 2-hr window around FOMC announcements.
- Aggregate to quarterly frequency following Ottonello and Winberry (2018)
 - Simple sum of monthly, or
 - Weighted by time in month of FOMC meeting (Kuttner, 2001)

Chinese firm investment data from CSMAR Database

Quarterly frequency, 2002-2019

US Monetary Policy Shock: Summary Statistics

	Daily	Quarterly Sum	Quarterly Value-weighted
Mean	-0.017	-0.032	-0.018
Median	-0.007	0.000	0.000
Std	0.116	0.148	0.098
Min	-0.603	-0.635	-0.574
Max	0.301	0.333	0.200
Num	222	121	121

Firm-level Data

Sample selection

- Time: 2002-2019
- Start from all A-share stocks and drop B-share stocks
- Drop financial and utility firms
- Require firms to have at least two years of annual reports
- Exclude firms that began to be listed in 2014
- Drop obs. with missing values for investment, Tobin's Q and cash flow

Final sample includes 109,774 firm-quarter obs and 2,120 unique firms.

Variable construction

Dependent variable

- Investment= Capital expenditure

 Lag total assets (book value)
- Capital expenditure=cash payments for acquisition of fixed assets, intangible assets and long-term assets - cash receipts from selling those assets + cash paid for operating lease

Firm-level controls

- Size: log of total assets
- Tobin's Q= Total assets (book)-Equity (book)+Equity (Market)
 Total assets (Book)
- $\bullet \ \, \mathsf{Cash} \ \, \mathsf{flow} \! = \frac{\mathsf{EBIT} \! + \! \mathsf{depreciation} \ \mathsf{and} \ \mathsf{amortization} \! \! \mathsf{interest} \ \mathsf{expenses} \ \mathsf{and} \ \mathsf{taxes}}{\mathsf{Lag} \ \mathsf{total} \ \mathsf{assets}}$
- Sales growth: growth rate of revenue

Winsorize our sample at the top and bottom 1%.

Industry and Year Distribution

Panel A: Industr	Panel B: Year Distribution						
Industry	#Obs	#Firm	Percentage	Year	#Obs	#Firm	Percentage
Automobiles & Components	5549	104	5.05%	2002	2515	865	2.29%
Capital Goods	22205	452	20.23%	2003	3498	929	3.19%
Commercial Services & Supplies	3819	64	3.48%	2004	3844	1026	3.50%
Communications Equipment	2467	50	2.25%	2005	4073	1037	3.71%
Computer & Electronic Equipment	6438	142	5.86%	2006	4040	1060	3.68%
Computer Application	6255	144	5.70%	2007	4374	1167	3.98%
Consumer Durables & Apparel	6336	131	5.77%	2008	4781	1257	4.36%
Consumer Services	2001	36	1.82%	2009	5040	1290	4.59%
Energy	3590	63	3.27%	2010	5856	1604	5.33%
Food & Staples Retailing	493	10	0.45%	2011	7106	1908	6.47%
Food, Beverage & Tobacco	6717	119	6.12%	2012	8014	2097	7.30%
Health Care Devices and Services	1290	30	1.18%	2013	8311	2118	7.57%
Household & Personal Products	454	8	0.41%	2014	8143	2118	7.42%
Materials	20536	379	18.71%	2015	7751	2115	7.06%
Media	2960	60	2.70%	2016	7943	2119	7.24%
Medical Biology	9161	166	8.35%	2017	8047	2114	7.33%
Retailing	3189	51	2.91%	2018	8093	2115	7.37%
Semiconductors	1000	20	0.91%	2019	8345	2116	7.60%
Telecom Services	349	7	0.32%				
Transportation	4965	84	4.52%				
Total	109774	2120	100.00%	Total	109774		100.00%

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Summary Statistics

Table: Firm-level Variables: Summary Statistics

	Obs	Mean	Std.Dev.	Min	Max
Capex	109774	0.032	0.042	-0.039	0.273
Size	109774	21.813	1.302	12.314	28.625
Tobin Q	109774	2.517	1.852	0.790	18.719
Cash Flow	109774	0.034	0.045	-0.236	0.244
Sale Growth	109774	0.390	0.781	-0.912	3.700
Local GDP Growth	109774	0.096	0.029	-0.022	0.194

Summary statistics are consistent with other work (see Cao et al. (2016)).

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- We do the following things to address this:
 - diff-in-diff estimation around Connect announcement (natural experiment)
 - test for parallel (pre-Connect) trends
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 - ▶ do Heckman two-stage regression
 - re-estimate on probit model-implied "sample of common support"
- Kweichou Moutai and Wuliangye Yibin, two top liquor firms/brands.
 - ▶ Moutai (SSE listed since 2001) one of China's most valuable liquor companies with market cap. 108 billion RMB.
 - Wuliangve Yibin, listed on SZE has market cap. 38 billion RMB.
 - ▶ Moutai included in the Connect at end of 2014, Wuliangbye Yibin was not.
 - ▶ Probit model formalizes the differences between such companies that led to different Connect selection outcomes. Model-implied probabilities define region of common support used to examine robustness of baseline estimates.

Summary Statistics: Connected vs. Unconnceted Firms

	(1)	(2)	(3)		(4)	(5)	(6)		(7)		(8)
	Connected (a)				Unconnected (b)				Differer	nce (a)	-(b)
	Mean	Median	S.D	_	Mean	Median	S.D	_	Mean Diff		T-test
Panel A: One Quarter before Shanghai- Hong Ko					ng Conne	ct (2014G	(3)				
Capex	0.034	0.026	0.032		0.024	0.013	0.031		0.011	***	4.54
Size	23.077	22.917	1.337		21.803	21.772	1.255		1.273	***	13.03
Tobin Q	1.685	1.413	0.924		2.329	1.596	2.049		-0.644	***	-5.57
Cash Flow	0.035	0.029	0.032		0.010	0.008	0.037		0.026	***	9.90
M/B	2.684	2.128	1.849		5.075	2.950	6.325		-2.390	***	-7.03
Cash	0.144	0.120	0.094		0.140	0.111	0.105		0.005		0.62
Age	12.683	13.000	5.482		14.571	15.000	4.791		-1.888	***	-4.85
Sales growth	0.538	0.519	0.174		0.570	0.518	0.330		-0.031		1.63
Global Cov%	0.067	0.067	0.057		0.069	0.067	0.060		-0.002		-0.23
DIFCOV%	0.317	0.313	0.109		0.349	0.346	0.104		-0.032	***	-3.98
Return Volatility	0.020	0.018	0.006		0.021	0.021	0.006		-0.002	***	-3.85
MarketCap	23.104	22.944	0.782		22.263	22.113	0.677		0.841	***	14.92
Leverage	0.244	0.243	0.151		0.253	0.241	0.182		-0.009		-0.69
Panel B: One Qua	arter befo	re Shenzhe	n- Hong	Ko	ong Conne	ect (20160	Q3)				
Capex	0.032	0.021	0.032		0.025	0.017	0.028		0.006	***	3.68
Size	22.419	22.298	0.985		21.512	21.496	0.850		0.907	***	17.37
Tobin Q	3.696	3.033	2.569		3.752	3.069	2.703		-0.056		-0.38
Cash Flow	0.040	0.034	0.039		0.021	0.020	0.033		0.018	***	8.86
M/B	4.732	3.966	3.184		5.460	4.300	5.381		-0.728	***	-2.89
Cash	0.164	0.129	0.113		0.149	0.122	0.101		0.015	**	2.45
Age	9.867	7.000	5.819		9.615	6.000	6.043		0.253		0.75
Sales growth	0.577	0.553	0.196		0.605	0.553	0.319		-0.028	*	-1.91
Global Cov%	0.127	0.128	0.076		0.130	0.134	0.083		-0.003		-0.54
DIFCOV%	1.167	1.052	0.512		1.234	1.138	0.503		-0.067	**	-2.32
Return Volatility	0.020	0.019	0.005		0.022	0.021	0.006		-0.002	***	-7.60
MarketCap	23.328	23.248	0.592		22.515	22.458	0.402		0.812	***	27.63
Leverage	0.179	0.160	0.147		0.172	0.136	0.148		0.007		0.79

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Institutional Details Theoretical Motivation and Hypothesis

Correcting for Sample Selection

Present results with and without correcting sample selection

		Panel A: F	irst Wave of C	nina Con		,					
Panel A1	: Logit Model	Panel A2: Effectiveness of PSM									
Connect Dummy (Shanghai)				Connected Firms			Unconnected Firms			Mean Difference	
Stock Volatility	-7.605***			(1)	(2)	(3)	(4)	(5)	(6)	(7)=(2)-(5)	
	(1.177)			N	Mean	S.D.	N	Mean	S.D.		
Market Cap	0.901***	Stock Volatility	Pre-match	4,136	0.029	0.024%	17,024	0.032	0.012%	-0.003	***
	(0.015)		Post-match	3,805	0.029	0.024%	3,571	0.029	0.024%	0.000	
ROA	0.324	Market Cap	Pre-match	4,067	23.429	1.349%	16,545	22.806	0.560%	0.623	***
	(0.366)		Post-match	3,805	23.314	1.212%	3,571	23.168	1.423%	0.145	***
M/B	-0.301***	ROA	Pre-match	4,204	0.023	0.048%	17,568	0.020	0.026%	0.003	***
	(0.008)		Post-match	3,805	0.023	0.051%	3,571	0.023	0.056%	0.001	
Leverage	0.460**	M/B	Pre-match	4,067	3.008	3.650%	16,545	5.469	4.423%	-2.461	***
	(0.086)		Post-match	3,805	3.117	3.819%	3,571	4.158	7.038%	-1.041	***
Constant	-21.042***	Leverage	Pre-match	4,204	0.231	0.236%	17,568	0.190	0.120%	0.041	***
	(0.346)		Post-match	3,805	0.229	0.252%	3,571	0.211	0.271%	0.018	***
Observations	46459										
Pseudo R ²	0.152										

Panel B1: Logit Model		Panel B2: Effectiveness of PSM										
Connect Dummy				Connected Firms			Unce	onnected	Mean Difference			
Stock Volatility	-27.310***	_		(1) (2)		(3)	(3) (4)	(5)	(6)	(7)=(2)-(5)		
	(0.984)			N	Mean	S.D.	N	Mean	S.D.			
Market Cap	1.672***	Stock Volatility	Pre-match	20,195	0.025	0.008%	88,432	0.028	0.004%	-0.003	***	
	(0.013)		Post-match	16,464	0.025	0.009%	16,684	0.026	0.008%	0.000	***	
ROA	-7.353***	Market Cap	Pre-match	19,964	23.257	0.588%	87,551	21.990	0.316%	1.267	***	
	(0.263)		Post-match	16,464	23.067	0.555%	16,684	23.069	0.691%	-0.002		
M/B	-0.170***	ROA	Pre-match	20,415	0.027	0.030%	89,329	0.021	0.014%	0.006	***	
	(0.004)		Post-match	16,464	0.026	0.033%	16,684	0.027	0.035%	0.000		
Leverage	-0.409***	M/B	Pre-match	19,964	3.106	1.809%	87,475	3.753	1.328%	-0.647	***	
	(0.066)		Post-match	16,464	3.144	2.046%	16,684	3.225	2.038%	-0.081	***	
Constant	-37.733***	Leverage	Pre-match	20,415	0.223	0.108%	89,329	0.228	0.057%	-0.006	***	
	(0.296)		Post-match	16,464	0.221	0.121%	16,684	0.219	0.128%	0.002		
Observations	107173											
Pseudo R ²	0.303											

Hypothesis 1: positive effects of the Connect

Is being in the Connect a bad thing? No.

- if being in the Connect were bad, firms would lobby/behave to stay out
- existing literature: following stock market liberalizations, firms exhibit sizable stock price revaluations, reduction in risk, and increased growth rate of capital stock (Chari and Henry (JFE 2008 and JF 2004))

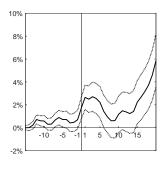
We also find connected firms have

- lower funding cost
- higher investment
- better performance

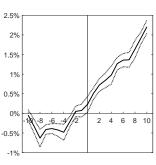
Risk-sharing channel works.

Positive Effect: Time-series Findings

Panel A: Stock Prices (Cumulative Abnormal Return)



Panel B: Investment Rates



Positive Effects: Panel Regression Results on Stock Prices

		Month [-1]			Month [-1, 0]]		Month [-1, 1			Month [-1, 2]
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Connect	-0.002	-0.036	-0.033	0.112***	0.050	0.045	0.427***	0.263***	0.258***	0.193***	0.092*	0.098**
	(0.023)	(0.024)	(0.025)	(0.032)	(0.034)	(0.034)	(0.049)	(0.052)	(0.053)	(0.046)	(0.049)	(0.050)
Connect*DIFCOV	, ,	0.040	0.035	, ,	0.090*	0.099**	, ,	0.336***	0.346***	, ,	0.146**	0.135*
		(0.032)	(0.033)		(0.048)	(0.049)		(0.080)	(0.083)		(0.069)	(0.071)
Connect*Global Cov		, ,	-0.041		, ,	0.088		. ,	0.071		. ,	-0.140
			(0.078)			(0.112)			(0.197)			(0.178)
Global Cov			-0.039			0.017			0.088			0.100
			(0.042)			(0.056)			(0.087)			(0.085)
DIFCOV		-0.079***	-0.082***		-0.126***	-0.124***		-0.257***	-0.249***		-0.203***	-0.195***
		(0.012)	(0.012)		(0.016)	(0.016)		(0.023)	(0.024)		(0.022)	(0.023)
MarketCap	0.010*	0.008	0.008	0.008	0.005	0.005	0.058***	0.052***	0.053***	0.078***	0.074***	0.075***
	(0.005)	(0.005)	(0.005)	(0.007)	(0.007)	(0.007)	(0.010)	(0.010)	(0.011)	(0.010)	(0.010)	(0.010)
Volatility	5.532***	5.674***	5.679***	12.606***	13.088***	13.089***	13.031***	14.891***	14.878***	12.899***	14.533***	14.512***
	(0.415)	(0.409)	(0.409)	(0.580)	(0.595)	(0.594)	(0.766)	(0.832)	(0.831)	(0.736)	(0.805)	(0.804)
Constant	-0.289***	-0.228***	-0.222***	-0.423***	-0.331***	-0.332***	-1.342***	-1.167***	-1.180***	-1.540***	-1.416***	-1.436***
	(0.075)	(0.075)	(0.075)	(0.102)	(0.102)	(0.103)	(0.147)	(0.152)	(0.153)	(0.141)	(0.146)	(0.147)
IMR	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	2339	2260	2260	2312	2233	2233	2264	2187	2187	2196	2121	2121
Adjusted R ²	0.164	0.171	0.172	0.359	0.371	0.372	0.448	0.484	0.485	0.420	0.447	0.448

Positive Effects: Panel Regression Results on Investment

		Inv	estment			
	Pane	A: Raw Sa	mple	Panel B: F	Propensity Sc	ore Matching
	(1)	(2)	(3)	(4)	(5)	(6)
Connect	0.007***	-0.001	-0.002	0.005***	-0.001	-0.002
	(0.001)	(0.003)	(0.004)	(0.001)	(0.004)	(0.004)
Connect*DIFCOV		0.016**	0.018*		0.014*	0.017**
		(0.007)	(800.0)		(0.007)	(0.007)
Connect*Global Cov		, ,	0.010		. ,	0.013
			(0.018)			(0.022)
Global Cov			0.029**			0.039
			(0.012)			(0.028)
DIFCOV		-0.016**	-0.013**		-0.013	-0.010
		(0.005)	(0.005)		(0.007)	(0.008)
Size	-0.001	-0.002	-0.001	-0.001	-0.001	-0.001
	(0.001)	(0.001)	(0.001)	(0.001)	(0.001)	(0.001)
Tobin's Q	0.001**	0.001**	0.001**	0.001	0.001	0.001
•	(0.000)	(0.000)	(0.000)	(0.000)	(0.001)	(0.000)
Cash Flow	0.190***	0.189***	0.192***	0.225***	0.221***	0.226***
	(0.010)	(0.012)	(0.011)	(0.016)	(0.017)	(0.017)
Sales Growth	0.004***	0.004***	0.004***	0.003***	0.003***	0.003***
	(0.000)	(0.000)	(0.000)	(0.001)	(0.001)	(0.001)
GDP Growth	0.044	0.046	0.045	-0.041	-0.031	-0.035
	(0.027)	(0.025)	(0.024)	(0.061)	(0.058)	(0.051)
Constant	-0.004	0.013	0.009	-0.003	0.010	0.005
	(0.026)	(0.032)	(0.031)	(0.035)	(0.037)	(0.035)
IMR	Yes	Yes	Yes	Yes	Yes	Yes
Industry FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	19404	18484	18484	7072	6804	6804
Adjusted R ²	0.100	0.107	0.109	0.129	0.132	0.136

Positive Effect on Firm Outcomes

	EBIT (1)	Sales Growth (2)	Ln (Cost of Debt) (%) (3)	Change of $ln(D/P)(\%)$ (4)	Leverage (5)	Seasonal Equity Offering (6)
Connect	0.035*	0.038**	-0.090**	-0.053***	-0.036***	0.018**
	(0.017)	(0.011)	(0.027)	(0.007)	(0.009)	(0.005)
Size	-0.008	-0.001	-0.003	0.013**	0.009***	-0.012***
	(0.006)	(0.002)	(0.011)	(0.004)	(0.002)	(0.002)
Tobin's Q	0.005	-0.006***	0.001	0.010***	-0.002	0.006
	(0.003)	(0.001)	(0.009)	(0.001)	(0.002)	(0.004)
Cash Flow	0.817***	0.107*	0.533***	-0.531***	-0.221**	-0.077
	(0.120)	(0.054)	(0.134)	(0.124)	(0.067)	(0.076)
Sales Growth	0.009	0.986***	-0.012*	0.037***	0.005***	0.004
	(0.005)	(0.001)	(0.005)	(0.009)	(0.001)	(0.003)
GDP Growth	-0.310	0.179	-0.189	-0.373	-0.207	-0.067
	(0.439)	(0.283)	(0.305)	(0.224)	(0.153)	(0.402)
Constant	0.116	-0.359***	0.011	-0.241**	-0.176**	0.249***
	(0.098)	(0.038)	(0.271)	(0.082)	(0.068)	(0.052)
IMR	Yes	Yes	Yes	Yes	Yes	Yes
Industry FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	19404	19404	19404	19404	19404	19404
Adjusted R ²	0.004	0.980	0.025	0.010	0.039	0.003

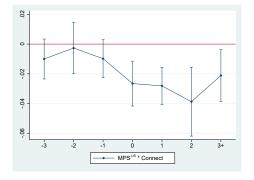
Results for Hypothesis 2

Augmented version of the standard investment-Q specification.

$$Y_{it} = \alpha_i + \alpha_s + \beta_1 \mathsf{Connect}_{it} + \beta_2 \mathsf{MPS}_t^{\mathsf{US}} + \beta_3 \mathsf{MPS}_t^{\mathsf{US}} \times \mathsf{Connect}_{it} + \Gamma Z_{it} + \varepsilon_{it}$$

				Investment					
	(DLS Regressi	on	Hec	kman Two-S	tage	Proper	sity Score M	atching
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Connect	0.001*	0.001	0.001	0.023***	0.030***	0.023***	0.021***	0.028***	0.023***
	(0.001)	(0.001)	(0.001)	(0.003)	(0.003)	(0.003)	(0.003)	(0.003)	(0.003)
MPS*Connect	, ,	-0.015***	-0.018***	` ′	-0.023***	-0.023***	, ,	-0.015***	-0.014***
		(0.005)	(0.005)		(0.005)	(0.005)		(0.005)	(0.004)
MPS		-0.007***	-0.010***		-0.009***	-0.011***		-0.009***	-0.010***
		(0.002)	(0.003)		(0.002)	(0.003)		(0.003)	(0.003)
Size	0.001**	()	0.001**	-0.001*	()	-0.001**	-0.003***	()	-0.004***
	(0.001)		(0.001)	(0.001)		(0.001)	(0.001)		(0.001)
Lag Tobin Q	0.001***		0.001***	0.001**		0.001***	0.001*		0.000
	(0.000)		(0.000)	(0.000)		(0.000)	(0.000)		(0.000)
Cash Flow	0.163***		0.164***	0.150***		0.151***	0.110***		0.109***
	(0.009)		(0.009)	(0.009)		(0.009)	(0.011)		(0.011)
Sales Growth	0.002***		0.002***	0.002***		0.002***	0.004***		0.005***
	(0.001)		(0.001)	(0.001)		(0.001)	(0.001)		(0.001)
GDP Growth	0.035**		0.037**	0.038**		0.041**	0.006		0.009
	(0.017)		(0.017)	(0.017)		(0.017)	(0.025)		(0.025)
Constant	-0.021	0.013**	-0.024	0.033*	0.007	0.031*	0.072***	0.002	0.076***
	(0.016)	(0.006)	(0.016)	(0.019)	(800.0)	(0.019)	(0.026)	(0.006)	(0.026)
IMR	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quarter Dummy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Observations	109774	109774	109774	102862	102862	102862	30575	30575	30575
Adjusted R-squared	0.392	0.371	0.393	0.402	0.386	0.403	0.513	0.499	0.514

Parallel Trend Assumption Test



NOTE. The figure plots corporate investment sensitivity to MPS^{US} of connected firms relative to unconnected firms, i,e, the coefficients of $\{\beta_s\}_{s=-3}^3$ estimated from $Y_{it}=\alpha_i+\alpha_s+\alpha_s$ $\sum_{s=-2}^{3} \beta_s \mathsf{Connect}_{it+s} \times \mathsf{MPS}_t^{\mathsf{US}} + \mathsf{MPS}_t^{\mathsf{US}} + \Gamma Z_{it} + \varepsilon_{it}$. We also present a 95 % confidence interval.

Robustness

We also run other robustness test

- Alter the definition of Connect dummy
- Preserve the two big waves of the Connect
- Add other macro variables
- Alternative specification to the baseline model
 - Industry fixed effects, including lagged dependent variable, alternative measure of monetary shock, including lagged monetary policy, drop A-H and A-B dual listed stocks
- Other measures of external shocks
 - VIX, Dollar Return, RMB/USD, Monetary Policy Uncertainty Index, New-based Economic Uncertainty Index, Global Economic Policy Uncertainty Index, World Uncertainty Index, Ted Rate

Robustness: Alternative specification to the baseline model

				Investment			
	(1)	(2)	(3)		(4)	(5)	(6)
Panel A: Industry Fi				Panel D: Alternative Mea	sure of Monet		
MPS ^{US} *Connect	-0.010***	-0.015***	-0.013***	BRW*Connect	-0.017***	-0.020***	-0.024***
	(0.003)	(0.004)	(0.003)		(0.005)	(0.006)	(0.006)
MPS ^{US}	-0.008***	-0.010***	-0.010***	BRW	-0.007***	-0.007***	-0.008***
	(0.001)	(0.001)	(0.001)		(0.002)	(0.002)	(0.002)
Connect	0.005***	0.001	-0.009***	Connect	0.001	0.002**	0.024***
	(0.001)	(0.001)	(0.003)		(0.001)	(0.001)	(0.003)
Observations	109774	109774	102862	Observations	93336	89189	86953
Adjusted R ²	0.172	0.219	0.224	Adjusted R ²	0.382	0.410	0.414
Panel B: Drop Dual				Panel E: Including Lagged			
MPS ^{US} *Connect	-0.016***	-0.018***	-0.024***	MPS ^{US} *Connect	-0.023***	-0.024***	-0.027***
	(0.005)	(0.005)	(0.005)		(0.005)	(0.005)	(0.005)
MPS ^{US}	-0.007***	-0.010***	-0.011***	MPS ^{US}	-0.007***	-0.009***	-0.009***
	(0.002)	(0.002)	(0.002)		(0.003)	(0.003)	(0.003)
Connect	0.002*	0.001	0.025***	Connect	0.000	0.001	0.013***
	(0.001)	(0.001)	(0.003)		(0.001)	(0.001)	(0.002)
				Lag DV	0.544***	0.535***	0.532***
					(0.031)	(0.031)	(0.031)
Observations	101833	101833	95284	Observations	105281	105281	102862
Adjusted R ²	0.365	0.387	0.397	Adjusted R ²	0.565	0.578	0.579
Panel C: Size				Panel F: Including Lagged			
MPS ^{US} *Connect	-0.011*	-0.014**	-0.019***	MPS ^{US} *Connect	-0.016***	-0.018***	-0.024***
	(0.006)	(0.006)	(0.006)		(0.005)	(0.005)	(0.005)
MPS ^{US} *Size	-0.003	-0.003*	-0.003*	MPS ^{US}	-0.009***	-0.011***	-0.012***
	(0.002)	(0.001)	(0.002)		(0.003)	(0.003)	(0.003)
MPS ^{US}	0.049	0.048*	0.053*	Lag MPS ^{US} * Connect	0.002	0.001	0.000
	(0.034)	(0.029)	(0.032)		(0.005)	(0.005)	(0.005)
Connect	0.001*	0.001	0.024***	Lag MPSUS	-0.005*	-0.005*	-0.007**
	(0.001)	(0.001)	(0.003)		(0.003)	(0.003)	(0.003)
Size	-0.000	0.001**	-0.002**	Connect	0.001	0.001	0.024***
	(0.001)	(0.001)	(0.001)		(0.001)	(0.001)	(0.003)
Observations	109774	109774	102862	Observations	109774	109774	102862
Adjusted R ²	0.371	0.393	0.403	Adjusted R ²	0.371	0.393	0.403
Firm Controls	No	Yes	Yes	Firm Controls	No	Yes	Yes
IMR	No	No	Yes	IMR	No	No	Yes
Firm FE	Yes	Yes	Yes	Firm FE	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Year FE	Yes	Yes	Yes
Quarter Dummy	Yes	Yes	Yes	Quarter Dummy	Yes	Yes	Yes

Robustness: Other measures of external shocks

				Investment			
	(1)	(2)	(3)		(4)	(5)	(6)
Panel A: VIX Index from				Panel E: News-based			
MPS ^{US} *Connect	-0.015***	-0.018***	-0.023***	MPS ^{US} *Connect	-0.018***	-0.020***	-0.025***
	(0.005)	(0.005)	(0.005)		(0.005)	(0.005)	(0.005)
Log(VIX)*Connect	-0.001	-0.001	0.002	EPU*Connect	0.002	0.001	-0.001
	(0.002)	(0.002)	(0.002)		(0.001)	(0.001)	(0.001)
Connect	0.005	0.003	0.019***	Connect	-0.001	-0.001	0.025***
	(0.004)	(0.004)	(0.005)		(0.002)	(0.002)	(0.003)
Observations	109774	109774	102862	Observations	109774	109774	102862
Adjusted R ²	0.371	0.393	0.403	Adjusted R ²	0.371	0.393	0.403
Panel B: Dollar Index Ret	turn			Panel F: Global Ecor			dex from BBE
MPS ^{US} *Connect	-0.008	-0.011**	-0.017***	MPS ^{US} *Connect	-0.015***	-0.017***	-0.022***
	(0.006)	(0.005)	(0.006)		(0.005)	(0.005)	(0.006)
Dollar Return*Connect	-0.012	-0.012	-0.009	GEPU *Connect	0.000	-0.000	-0.002*
	(0.015)	(0.015)	(0.013)		(0.001)	(0.001)	(0.001)
Connect	0.001	0.001	0.023***	Connect	0.001	0.001	0.027***
	(0.001)	(0.001)	(0.003)		(0.002)	(0.002)	(0.003)
Observations	109774	109774	102862	Observations	109774	109774	102862
Adjusted R ²	0.372	0.393	0.403	Adjusted R ²	0.371	0.393	0.403
Panel C: Exchange Rate	Return of RM			Panel G: World Unce			
MPS ^{US} *Connect	-0.014**	-0.016***	-0.024***	MPS ^{US} *Connect	-0.015***	-0.017***	-0.021***
	(0.006)	(0.006)	(0.006)		(0.005)	(0.005)	(0.005)
RMBUSD *Connect	0.050***	0.031*	0.038**	WUI *Connect	0.001	0.000	0.000
	(0.017)	(0.017)	(0.017)		(0.000)	(0.000)	(0.000)
Connect	0.001	0.001	0.023***	Connect	0.000	0.001	0.024***
	(0.001)	(0.001)	(0.003)		(0.001)	(0.001)	(0.003)
Observations	109774	109774	102862	Observations	109774	109774	102862
Adjusted R ²	0.371	0.393	0.403	Adjusted R ²	0.371	0.393	0.403
Panel D: Monetary Policy	Uncertainty I	ndex from H	RS .	Panel H: Tedrate			
MPS ^{US} *Connect	-0.015***	-0.018***	-0.023***	MPS ^{US} *Connect	-0.014***	-0.017***	-0.022***
	(0.005)	(0.005)	(0.005)		(0.005)	(0.005)	(0.005)
MPU*Connect	-0.000	-0.000	-0.001	Tedrate *Connect	0.007	0.005	-0.003
	(0.001)	(0.001)	(0.001)		(0.005)	(0.005)	(0.005)
Connect	0.001	0.001	0.025***	Connect	-0.001	-0.001	0.024***
	(0.002)	(0.001)	(0.003)		(0.002)	(0.002)	(0.003)
Observations	109774	109774	102862	Observations	109774	109774	102862
Adjusted R ²	0.371	0.393	0.403	Adjusted R ²	0.371	0.393	0.403
IMR	No	No	Yes	IMR	No	No	Yes
Firm Controls	No	Yes	Yes	Firm Controls	No	Yes	Yes
Firm FE	Yes	Yes	Yes	Firm FE	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Year FE	Yes	Yes	Yes
Quarter Dummy	Yes	Yes	Yes	Quarter Dummy	Yes	Yes	Yes

Placebo test: Chinese monetary policy

		In	vestment			
	Panel A	A: Chinese	Monetary	Policy Shock		
	(1)	(2)	(3)	(4)	(5)	(6)
MPS ^{China}	0.031	0.028	0.036	0.026	0.020	0.025
Connect	(0.038) 0.001	(0.037) 0.002	(0.036) 0.001	(0.038) 0.001	(0.037) 0.001	(0.035) 0.001
MPS ^{China} *Connect	(0.001)	(0.001) 0.037	(0.001) 0.019	(0.001)	(0.001) 0.077	(0.001) 0.065
MPS ^{US}		(0.057)	(0.055)	0.007***	(0.059)	(0.056)
				-0.007*** (0.003)	-0.007** (0.003)	-0.009*** (0.003)
MPS ^{US} *Connect					-0.021*** (0.006)	-0.023*** (0.006)
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes	Yes
Quarter Dummy	Yes	Yes	Yes	Yes	Yes	Yes
Observations	105639	105639	105639	105639	105639	105639
Adjusted R ²	0.375	0.375	0.397	0.376	0.376	0.398

Chinese monetary policy shock identified by Chen, Ren and Zha (2018).

Placebo test: Pre-China Connect

		Inve	estment									
Panel B: Period before the China Connect												
	Pre QFII 1998-2002 (1)	Pre China Connect 2003-2013 (2)	AII 1998-2013 (3)	Pre QFII 1998-2002 (4)	Pre China Connect 2003-2013 (5)	All 1998-2013 (6)						
MPS ^{US} *Connect ₂₀₁₄	-0.006 (0.006)	-0.001 (0.003)	-0.003 (0.002)	-0.006 (0.009)	-0.001 (0.003)	-0.003 (0.002)						
MPS ^{US}	-0.010 (0.040)	-0.007** (0.003)	-0.006** (0.003)	-0.009 (0.050)	-0.007** (0.003)	-0.006** (0.003)						
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes						
Year FE	Yes	Yes	Yes	No	No	No						
Quarter Dummy	Yes	Yes	Yes	No	No	No						
Sector*Quarter FE	No	No	No	Yes	Yes	Yes						
Observations	3393	55452	58845	3393	55452	58845						
Adjusted R^2	0.540	0.453	0.438	0.545	0.458	0.444						

Effects of China Connect: Channels

- Directly raising capital from China Connect is unlikely
- Cost of funding channel at work
- We provide three sets of results
- 1. Stock price responses around FOMC

	Retur	n(0,+1) Market Adjus	sted Model	Return $(0,+1)$ CAPM Model				
	Pre QFII	Pre China Connect	China Connect	Pre QFII	Pre China Connect	China Connect		
	2000-2003	2003-2014	2014-2019	2000-2003	2003-2014	2014-2019		
MPS ^{US} *Connect	-0.000 (0.002)	-0.004 (0.004)	-0.048*** (0.006)	0.004 (0.002)	-0.004 (0.002)	-0.041*** (0.006)		
MPS ^{US}	0.004**	-0.005**	-0.045***	0.000	-0.001	-0.032***		
Connect	(0.002) -0.001**	(0.002) 0.001***	(0.004) -0.001***	(0.001) 0.000	(0.001) -0.000	(0.004) -0.000		
Constant	(0.000) 0.001 (0.001)	(0.000) -0.000 (0.000)	(0.000) -0.001*** (0.000)	(0.000) -0.002*** (0.001)	(0.000) -0.003*** (0.000)	(0.000) -0.005*** (0.000)		
Year FE	Yes	Yes	Yes	Yes	Yes	Yes		
Observations Adjusted R ²	24672 0.001	99427 0.003	89922 0.018	22627 0.001	97395 0.005	85777 0.012		

Effects of China Connect: Channels

Additional evidence

- 2. Risk Premium Channel: Replace Connect by $cov(r_i, r_W) * Connect$
- 3. External Financing Channel

				In	ivestment								
Panel A: Risk	Premium Cha	nnel		Panel B: External Financing Channel									
				E	Equity Dependence to Investment					Long-term Debt to Investment			
	(1)	(2)	(3)		High (1)	Low (2)	High (3)	Low (4)	High (5)	Low (6)	High (7)	Low (8)	
(Global Cov*Connect)	0.013**	0.011**	0.032*** (0.006)	MPS ^{US} *Connect	-0.026*** (0.006)	-0.013*** (0.005)	-0.031*** (0.007)	-0.019*** (0.005)	-0.024*** (0.006)	-0.012*** (0.004)	-0.030*** (0.007)	-0.017*** (0.005)	
(Global Cov*Connect)*MPS ^{US}	-0.119*** (0.037)	-0.120*** (0.037)	-0.107*** (0.039)	MPS ^{US}	-0.010*** (0.003)	-0.009*** (0.002)	-0.011*** (0.003)	-0.009*** (0.002)	-0.008*** (0.003)	-0.011*** (0.002)	-0.009*** (0.003)	-0.011*** (0.002)	
MPS ^{US}	-0.008*** (0.002)	-0.011*** (0.003)	-0.011*** (0.003)	Connect Observations	0.003** (0.001) 50518	0.000 (0.001) 59057	0.027*** (0.003) 47064	0.021*** (0.003) 55651	0.001 (0.001) 54754	0.002* (0.001) 54821	0.025*** (0.004) 51737	0.023*** (0.003) 50978	
				Adjusted R ²	0.468	0.376	0.482	0.387	0.435	0.433	0.444	0.444	
				Firm Controls IMR	Yes No	Yes No	Yes Yes	Yes Yes	Yes No	Yes No	Yes Yes	Yes Yes	
IMR Firm FE Year FE	No Yes Yes	No Yes Yes	Yes Yes Yes	Firm FE Year FE Quarter FE	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	Yes Yes Yes	
Quarter Dummy	Yes	Yes	Yes					H0: β ¹	$H = \beta^L$				
Observations Adjusted R ²	107259 0.379	107259 0.400	101217 0.406	χ ² Test P-value	5.2 0.0			1** 032		8** 026		8** 019	

We do not find too many significant differences in other dimensions

 Exposure to external sector (no difference in T-NT, but some in Foreign Sales)

Perhaps not many dollar external debt involved.

Ma, Rogers and Zhou

Exposure to External Sector

			1	nvestment					
Panel A: Tradable v	s. Nontradab	le			Panel B: N	<i>1ultinational</i>	(MNC) v.s. L	Domestic (DC	
	(1) High	(2) Low	(3) High	(4) Low	(5) MNC	(6) DC	(7) MNC	(8) DC	
MPS ^{US} *Connect	-0.019*** (0.006)	-0.015*** (0.005)	-0.025*** (0.006)	-0.018*** (0.005)	-0.030*** (0.008)	-0.018*** (0.007)	-0.040*** (0.008)	-0.025*** (0.007)	
MPS ^{US}	-0.010***	-0.008***	-0.011***	-0.009***	-0.011***	-0.010***	-0.012***	-0.010***	
Connect	(0.003) 0.000 (0.001)	(0.002) 0.002 (0.001)	(0.003) 0.026*** (0.003)	(0.002) 0.017*** (0.004)	(0.003) 0.004*** (0.001)	(0.002) -0.003* (0.002)	(0.003) 0.032*** (0.004)	(0.002) 0.019*** (0.005)	
Observations	74086	35688	69374	33488	49682	41103	46597	38682	
Adjusted R ²	0.391	0.398	0.402	0.408	0.472	0.395	0.483	0.401	
Firm Controls	Yes	Yes	Yes	Yes	No	No	Yes	Yes	
IMR	No	No	Yes	Yes	No	No	Yes	Yes	
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Year FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Quarter FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
				H0:	$\beta^H = \beta^L$				
χ^2 Test	0.	51	1.	54	2.86*		4.08**		
P-value	0.4	177	0.2	214	0.0	091	0.043		

Conclusions

- We document the effect of China Connect through a clean identification
- After the launch of China Connect. Connected v.s. Non-connected firms
 - benefits (through a risk-sharing channel)
 - ★ increase in stock valuation
 - * investment boom
 - ★ reduction in financing costs
 - ★ increase in firm performance
 - but become more sensitive to external shocks (cost of funding channel)
 - * firm-level heterogeneity in responses.
- Policy implications
 - capital controls effective in curbing effects of the Global Financial Cycle
 - cautionary note on capital account liberalization.
 - ▶ a structural model needed to evaluate the welfare implication.

Rey's speech

"There is a global financial cycle in capital flows, asset prices and in credit growth. This cycle comoves with the VIX, a measure of uncertainty and risk aversion of the markets. Asset markets in countries with more credit inflows are more sensitive to the global cycle. The global financial cycle is not aligned with countries specific macroeconomic conditions. Symptoms can go from benign to large asset price bubbles and excess credit creation, which are among the best predictors of financial crises. A VAR analysis suggests that one of the determinants of the global financial cycle is monetary policy in the centre country, which affects leverage of global banks, capital flows and credit growth in the international financial system. Whenever capital is freely mobile, the global financial cycle constrains national monetary policies regardless of the exchange rate regime." · · · The global financial cycle transforms the trilemma into a "dilemma or an "irreconcilable duo: independent monetary policies are possible if and only if the capital account is managed."

— Hélène Rey, Jackson Hole 2013

